



QP CODE: 24802907

Reg No :

Name :

MBA DEGREE EXAMINATION, MAY 2024

Fourth Semester

Faculty of Management Science Master of Business Administration

Elective - MB820406 - MENTORING COACHING AND MANAGEMENT CONSULTING

2019 Admission Onwards

DD4731AF

Time: 3 Hours Maximum Marks: 60

Part A

Answer any five questions. Each question carries 2 marks.

- 1. What are he characteristics of mentor?
- 2. What is Initiation stage?
- 3. What are the advantages of One- to- One mentoring?
- 4. What are the various mentoring benefits for organization and mentee?
- 5. List out major problems in mentoring.
- 6. Define Team coaching.
- 7. What is the Contracting phase of consulting?

 $(5\times2 = 10 \text{ Marks})$

Part B

Answer any five questions. Each question carries 6 marks.

- 8. "The key role of a mentor is to help the mentee to reach his or her fullest potentials and talent"- Explain.
- 9. Illustrate the various phases of mentoring and its significance.
- 10. Explain the Double Matrix model of mentoring used in organizations.
- 11. Explain how the ERR model is used for coaching employees.
- 12. Explain the difference between mentoring and coaching.



Page 1/2 Turn Over



- 13. Explain the advantages of management consulting and the emerging trends in this industry to accelerate its growth.
- 14. Illustrate and explain the stages of consulting and evaluate the unethical practices in consulting industry that hinder its progress.

 $(5 \times 6 = 30 \text{ Marks})$

Part C

Answer any **two** questions. Each question carries **10** marks.

Question number 17 is compulsory.

- 15. A well understanding of being young doesn't mean "wrong" and older doesn't mean "inflexible" is a good foundation in certain situation mentoring-Identify which type of mentoring demands this and evaluate the situation?
- 16. A) How does the coach achieve best results? B) How does the coach have a positive impact on a coachee's performance? C) What distinguishes an excellent coach from the poor coach?

Compulsory Question

17. A) Critically evaluate how the learning on coaching and mentoring will enable you as a Human Resources Manager to instill the importance and value of coaching and mentoring to organizations. B) Critically reflect on how the learning on coaching and mentoring has contributed to the development of your subject knowledge on Human Resources.

 $(2 \times 10 = 20 \text{ Marks})$

