M.B.A. DEGREE EXAMINATION, NOVEMBER 2023

Third Semester

Faculty of Management Science

ELECTIVE - MB850303 - IMPORT/EXPORT POLICIES & PROCEDURES

2019 Admission Onwards

263DF102

Time: 3 Hours   Maximum Marks: 60

Part A

*Answer any **five** questions. Each question carries **2** marks.*

1. What is DGFT?

2. Who is a Merchant Exporter?

3. What is FOB?

4. What do you mean by Marine Insurance?

5. What do you mean by Manaufacture Under Bond?

6. What do you mean by ISO 9000?

7. Enumerate the contents of a Packing List?

(5×2 = 10 Marks)

Part B

*Answer any **five** questions. Each question carries **6** marks.*

8. What is the relevance of classifying Status Holders?

9. Briefly explain about three important Export Payment terms?

10. Briefly desribe about Documentary bills for collection?

11. Briefly explain about the Transport Documents used in Import of Goods?

12. Explain why Certificate of Inspection & Certificate of Measurement are important for Import Cargo?

13. Write short notes on (1)PP Form (2) GR Form (3) SDF?

14. Briefly explain the Transport documents required for Export?

(5×6 = 30 Marks)

Part C

*Answer any **two** questions. Each question carries **10** marks.*

Question number 17 is compulsory .

15. Why Marine Insurance is needed? Describe various kinds of Perils against which insurance cover can be obtained? Explain with suitable illustrations?

16. Describe the step by step process of exporting goods from India?

Compulsory Question

17. You are the Export Manager of ABC Exports Ltd., Kochi, who are specialized in Coconut products Your company has got an export order for Tender Coconut Water packed in Tetra packs from Dubai. The order is for $1Million. Describe the step-by-step process of executing this order Also explain about the documents required for processing this order. Critically analyse the various Incentive Schemes available for Exporters in India

(2×10 = 20 Marks)