

**E 2964**

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Reg. No.....

Name.....

**B.A. DEGREE (C.B.C.S.S.) EXAMINATION, APRIL 2022**

**Fifth Semester**

B.A. Economics (Model II)

Vocational Course—FOREIGN TRADE FINANCING AND PROCEDURES

(2013—2016 Admissions)

Time : Three Hours

Maximum Marks : 80

**Part A**

*Answer all the questions in a sentence or two.*

*Each question carries 1 mark.*

1. Foreign trade.
2. Export promotion.
3. Import substitution.
4. Balance of payments.
5. Export Finance.
6. Terms of trade.
7. Letter of credit.
8. Pre-shipment of credit.
9. Export Finance.
10. Import Finance.

(10 × 1 = 10)

**Part B (Short Answers)**

*Answer any eight questions in about 60 words each.*

*Each question carries 2 marks.*

11. Explain the functions of foreign exchange market.
12. Distinguish between spot rate of exchange and forward rate of exchange.
13. What are the objectives of exchange controls?
14. Distinguish between Balance of payments and Balance of trade.

**Turn over**

15. Explain transit risk.
16. What is composition of Exports?
17. Explain export documentation.
18. Write about commercial documents.
19. What is packing list?
20. Explain certificate of origin.
21. Explain bill of entry.
22. Write about offer curves.

(8 × 2 = 16)

### **Part C (Short Essays)**

*Answer any six questions in about 100 words each.*

*Each question carries 4 marks.*

23. Explain the significance of foreign trade finance.
24. How can we determine the equilibrium rate of foreign exchange rate?
25. Give an account of documents related to Exports.
26. What are the elements of Pre shipment credit?
27. Explain the forms of post shipment credit.
28. What are the major exports from India?
29. Explain the functions of EXIM Bank of India.
30. What are the major types of risks in international transactions?
31. Explain the role of WTO in promotion of World Trade.

(6 × 4 = 24)

### **Part D (Essays)**

*Answer any two questions in about 300 words each.*

*Each question carries 15 marks.*

32. Explain the importance of ECGC in finance of World Trade.
33. Analyse the procedures involved in the export of goods and services.
34. Explain the export promotion measures adopted by Government of India.
35. Write about the institutional Agencies involved in foreign trade financing.

(2 × 15 = 30)