## MAHATMA GANDHI UNIVERSITY KOTTAYAM MGU- UGP(HONOURS) FIRST SEMESTER PRACTICAL EXAMINATION (2024ADMISSION ONWARDS) BSM (SEM 1)

# MG1DSCSMG100: introduction to sports management

Total Marks: 35

SL.No	MODE ASSESSMENT	MARKS	DESCRIPTION	CO
1	VIVA	10	About sports organisations, Economic impact of sports, League system and business models	1,4
2	PRESENTATION	25	<ul> <li>Select a sports organisation of your choice and explain it's business model</li> <li>Economic impact of hosting major sports events</li> <li>Select any sports organisation of your choice and explain its organisational structure</li> <li>Create a league of your own and explain it's business model</li> </ul>	2,3,5

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## BSM (SEM 1)

#### MG1MDCSMG100: LEADERSHIP SKILLS IN MANAGEMENT

#### Total Marks: 35

SL.No	MODE ASSESSMENT	MARKS	DESCRIPTION	CO
1	VIVA	10	Need and importance of communication in leaadership, leadership style, ethics and values, motivation	1,3,6
2	PRESENTATION	25	<ul> <li>How communication become an important skill in leadership</li> <li>Describe organisational structure and different leadership styles in workplace</li> <li>As a leader, how to perform problem solving using leadership styles in an organisation</li> <li>How to solve conflict and Crisis management situation in an organisation with example</li> <li>Describe ethics, values, morality in an organisation</li> <li>Select a situation and explain motivation theory in management with example</li> </ul>	2,4,5,7,8

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### MG1MDCSMG101: SPORTS AND ENTERTAINMENT MARKETING

#### TOTAL Marks: 35

SL.No	MODE ASSESSMENT	MARKS	DESCRIPTION	CO
1	VIVA	10	sports marketing principles, Sports and Entertainment landscape,sponsorship dynamics, Sponsorship strategies, marketing campaigns for sports events,	1,3
2	PRESENTATION	25	Ticket sales strategies, event promotion tactics. Branding and Sponsorship decision-making in sports marketing branding for teams and athletes sports marketing stratergies	2,4,5